

## 19.04.16 OPUA CRUISING CLUB

Committee Meeting at the Club House 6.30pm

### **1. Present and Apologies**

Present

Derek, Sheila, Anna, Cees, Lesley, Brett, Andy, Bill, Ruth

Apologies.

Wayne, Darren, Manuela, Chris.

**2. Minutes of previous meeting passed** -. Bill, Derek.

**3. Matters arising.**

### **4. Correspondence.**

Attached.

### **5. Commodore, Bill.**

Bill will talk to Darren about what is happening with the cleaning contract.

**6. Vice Commodore, Darren.**

### **7. Financial, Derek.**

Report attached.

Bills passed – Bill, Derek.

Derek mentioned a few items that the committee can think over:

Heating over winter

Plate warmer – Anna will email Andy

Stage needs to be moved

Bar staff uniform – Anna to sort this out

Sponsorship

Upgrading systems – committee agree that Derek should go ahead with researching the best system for the club

Background music in club –Anna will buy device for music.

Asset count -Derek and Bill will do the sheds, Brett will do bar and kitchen, Sheila will send aster register to Bill.

**8. Membership**, Ruth.

447 members. YNZ have requested a compilation of all club members.

AGM Tuesday 14<sup>th</sup> of June. Ruth has advised that she will be stepping down as membership officer.

**9. Racing Report**, Chris.

**10. Bar and Kitchen**. Brett.

All good with bar staff. Excess bar stock has gone. Condensation is becoming a problem on the bar chiller; a drip tray needs to be made. Chiller temp is fluctuating, Brett will talk to Joe about that. Brett to enquire about club getting an off-licence. Committee has agreed that bar staff are to be supplied with a light meal. Bill will speak to Darren about sorting this out with Peini.

**11. Publicity**, Manuela.

**12. House**, Andy.

**13. Social**. Lesley.

Manuela and Lesley have organised prize giving.

**14. Cruising**. Cees.

Easter BBQ cruise was a big success, Kerikeri joined Opua for second night of cruise.

**15. Dinghy Sailing**. Peter

**15. General Business.**

Chris and Denise will do next probus meeting

John and Cees doing next quiz

Club now has a diary for dock bookings

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Meeting closed 8.15pm  
Next meeting 17<sup>th</sup> May.

A handwritten signature in black ink, consisting of a large, stylized loop followed by a long horizontal stroke extending to the right.

## OPUA CRUISING CLUB - Financial Report

MARCH	2016	2015	2014	Notes
<b><u>Income</u></b>				
Membership	\$ 410	\$ 245	\$ 278	
Advertising	\$ 43	\$ -	\$ -	
Activities	\$ 812	\$ 1,331	\$ 2,277	
Bar	\$ 14,081	\$ 12,745	\$ 16,510	
Kitchen	\$ 2,912	\$ 2,282	\$ 2,385	
Other Income	\$ 217	\$ 267	\$ 675	
<b>Total Income</b>	<b>\$ 18,475</b>	<b>\$ 16,871</b>	<b>\$ 22,126</b>	
<b>Less Cost of Sales</b>	<b>\$ 4,696</b>	<b>\$ 6,240</b>	<b>\$ 6,524</b>	
<b>Gross Profit</b>	<b>\$ 13,779.68</b>	<b>\$ 10,631</b>	<b>\$ 15,601</b>	
<b><u>Expenses</u></b>				
Wages	\$ 4,240	\$ 6,099	\$ 5,816	
Office Expenses	\$ 692	\$ 701	\$ 561	No Telephone Account paid in 2015
Occupancy	\$ 3,547	\$ 5,793	\$ 3,710	Club License \$622.61 paid in 2015
R&M	\$ 780	\$ 562	\$ 954	
Other Expenses	\$ 1,199	\$ 605	\$ 1,943	
<b>Total Expenses</b>	<b>\$ 10,457</b>	<b>\$ 13,760</b>	<b>\$ 12,984</b>	
<b>Operating Profit/Loss</b>	<b>\$ 3,323</b>	<b>-\$ 3,129</b>	<b>\$ 2,617</b>	

### MARCH COMMENTRY

DB Rebate \$1,475 included this Month.

YEAR TO DATE	2016	2015	2014	Notes
Membership	\$ 31,210	\$ 25,920	\$ 29,662	
Bar	\$ 151,577	\$ 144,486	\$ 165,161	
Kitchen	\$ 26,681	\$ 24,172	\$ 24,105	
Other	\$ 35,858	\$ 31,084	\$ 32,760	
<b>Total Income</b>	<b>\$ 245,327</b>	<b>\$ 225,662</b>	<b>\$ 251,689</b>	
<b>Cost of Sales</b>	<b>\$ 75,509</b>	<b>\$ 70,522</b>	<b>\$ 81,384</b>	
<b>Gross Profit</b>	<b>\$ 169,818</b>	<b>\$ 155,141</b>	<b>\$ 170,305</b>	
<b>Total Expenses</b>	<b>\$ 152,024</b>	<b>\$ 153,884</b>	<b>\$ 156,574</b>	
<b>Cash Book Operating Profit/Loss</b>	<b>\$ 17,794</b>	<b>\$ 1,257</b>	<b>\$ 13,731</b>	

### Y.T.D. COMMENTRY

Final year end figures will include non-trading income such as Bank Interest included.

Year End Cash on Hand \$81,621 Vs \$67,832 last year - Not to be interpreted without reference to Balance Sheet.

## Correspondence Committee Meeting 18 April 2016

### IN:-

Request for use of Club for Radio Exam on 23.4.16 after swap meet – forwarded full committee – it was agreed they could use the club for exam

Email from Kevin Macdonald – wanted to know if we were doing sailing lessons during school holidays – forwarded this to Julie Kidman

Email forwarded from Bill from YNZ – re Membership Levy System – this letter was forwarded to Ruth – hard copy of this letter received 11.4.16

Email from YNZ – regarding review of Safety Regulations of Sailing – this was passed to Manuela

Email from Manuela and Chris Hornell – they won't be standing for the committee next term as they have other projects on the horizon.

Email from Miranda at DB Breweries re pourage volume rebate and promotional fund balance – Derek & Brett dealing with this.

### OUT:-

Reply letter to Graeme Bridge from Derek Edwards

Letter from Darren Crawford to Peini Apiata regarding the renewal of Kichen Contract. EMAIL reply from Peini confirming she would like to renew her contract. Email forwarded to Darren, Bill, Derek and Brett.