

PIEASE PARE ONE



THEY DID IT!!! CONGRATULATIONS ETNZ!

2 | Tell Tales Tell Tales | 3

IN THIS ISSUE...

Commodore's Report	3
Commodore's Annual Report	4
Treasurer's Annual Report	5
Racing News	6
Elliott 5.9 Regatta	7
Youth Sailing	8
Our Very Own Naked Choir	9
Mid Winter Dinner	10
What's On in July	11
They're Bringing It Home!	12
July Calendar Sponsor - Willis Sails	13
Marina Update	14
Beating Peter Burling	15
Spot The Yot	15
July Calendar	16
On the cover:	

Bex and Manuela with 'The Auld Mug' shortly after it was reclaimed by Team New Zealand.





If you have anything you'd like to see published in here, Community Notices or letters, articles, stories etc. please email info@opuacruisingclub.co.nz



PH 0211 561 475





COMMODORE'S REPORT

Our new Membership Year begins on 1st July so this is an opportune time for a reminder that Subscriptions are due. These remain unchanged for the next year.

Membership Renewals maybe done online, at the office, at the Bar or by simply mailing your renewal form. Payment can be made at the Bar or via Internet Banking. We ask for a Membership Renewal Form to be completed to ensure that we have got your contact details correct.

As in previous years, per the Constitution, subscriptions are due to be paid by 1st August. When your Membership is renewed, a new Membership Card will be issued and this will be available for you at the Bar.

Your Club Account is linked to your Card so your Discount Entitlements at the Bar and Galley are renewed with your Membership. If this is after 1st August, the discounts will lapse until the renewal has been processed. Credit Balances will carry forward.

This is probably a good time to clarify the difference in terms of Club benefits between Full and Associate or Social Memberships.

Associate or Social Members that present their Cards receive \$1 discount on Main Meals at the Galley and 50c. on Wine, Beer and Spirits purchased from The Bar. Full, Super Annuitant, and Life Members also receive \$1 discount on Meals but Wine, Beer & Spirit discounts are increased to \$1. In addition, Full Members who credit their Card gain an additional 10% credited to their card balance.

Locally, OCC has affiliation agreements with the other Bay of Islands Boating Clubs together with the Swordfish Club and Paihia RSA. Nationally affiliation is via Yachting New Zealand which includes a further 109 Clubs.

Race Fees remain unchanged for the next year at either \$5/race or \$80 for the year regardless of how many Races are entered. The Annual Race Fee represents incredible value to those who enjoy social sailboat racing. During the last year there were 104 Races, so that's 77c per race if every race was entered!

Later in this issue of Tell Tales you will find Reports from our recent AGM. I'm pleased to have the same team as last year forming the core of our Committee, however we do need additional people to help with specific events and subcommittees as and when needed

I'll look forward to seeing you in the Bar or on the Water





4 | Tell Tales | 5

COMMODORE'S ANNUAL REPORT

Over the last year there were a number of challenges to be overcome, the first being that there was a less than ideal time-frame for me to prepare for the current year. So firstly, I'd like to thank the current Committee for their support and the work they have done over the past year, as without their endeavours we would certainly not have been as successful. I would also like to thank our Sponsors for their continued support and ask our Members to support them whenever possible.

With regard to how well our Club has performed over the last year. Our Treasurer will shortly report a trading surplus of a little under \$10,000 which is an increase of some \$2,500 compared to last year. We have our Staff and Catering Contractor to thank for helping to achieve this.

Our Membership numbers were exactly the same as last year although a different mix yielded less revenue. OCC exists primarily for its Members; therefore, Committee decisions always consider their best interests first. Consequently, one of my objectives for the year was to provide better value. To help facilitate this, we invested in new hardware and software to implement an up-to-date Point-of-Sale, Stock Management, Membership and Accounting System that enables better Club management.

From an organizational perspective, we began implementing a system of Sub-Committees to ensure that your elected Committee Members have the support they need to provide the quality of services that should be expected. The first to be implemented was a Racing Committee which I expect to evolve into a Sailing Committee providing oversight to Racing, Cruising and Youth Sailing together with the related Sponsorships. As a matter of interest, OCC organised a total of 104 Races in the year to April and 81 different boats participated.

We have also been seeking supporters for Social Events and Facilities Maintenance, hence the notice asking for 'Friends of Opua Cruising Club' was part of the drive to gain this support. Good quality Social Events and Facilities are difficult to provide without adequate Human Resources.

We have continued the initiative I began last year to improve our relationship with visiting Cruisers and have fostered a good working relationship with Far North Holdings who now own rights to the Island Cruising Association, 'All Points Rally'. This event establishes OCC as the social hub for the Cruisers who are staying in the area.

For our Youth Sailing Programme we have engaged the services of a professional Instructor and there has been a good turn-out on Monday evenings, this initiative is being supported by a group of Parent helpers.

In the interests of providing the best possible opportunity for our young sailors, we have been working co-operatively with BOIYC.

Following concerns raised at the last AGM regarding the long-term viability of our Club Dock, a project was implemented to identify the likely life-span of the existing facility and identify options for the future.

The current position is that an Engineering Assessment of the Piles is needed before the next NRC inspection as these will have reached the end of their design life by then.

Progress to price a replacement option has been somewhat slower than expected but estimates received to date indicate the cost to be in the region of \$150,000. Funding options have yet to be investigated, any proposal will be brought to a Special General Meeting for approval prior any decision to proceed.

TREASURER'S ANNUAL REPORT

The Opua Cruising Club Inc. (OCC) Financial Statements were prepared by Sumpter Baughan, Chartered Accountants and Audited by JDS Accounting, both of Whangarei.

The Club achieved a Trading surplus of \$9,768 for the period which is an increase of \$2,687 compared to last year. The significant difference to last year is the high depreciation attributable to replacement I.T. equipment that brought total Depreciation for the year to \$17,348 vs. a realised gain of \$10,907 for last year due to the sale of the Club Moorings.

Summary of 1st April 2016 – 31st March 2017 Financial Statements

Statement of Financial Performance

Trading Account

- > Bar Sales were \$151,567 which is almost identical to last year.
- > Kitchen Lease \$26,993, this was an increase of \$312 compared to last year.
- > Sundry sales were \$680 below 2016 due to minimal clothing sales.
- > Gross trading profit was \$75,280 vs \$62,075 key factor to this being a reduction in Cost of Sales and a decrease in bar wages.

Other Income

- > Other Income was \$61,957 vs \$66,070 in 2016 due to Rib hire to MPI in 2016.
- > Included above are membership fees of \$27,205 a reduction of \$2,748 from 2016.
- > Members' Donations of \$6,209 were received vs. \$ 3,622 in 2016

Operating and Administration Expenses

> Total Expenses were \$145,277 vs \$122,190 in 2016 some of the main factors in this variance being and increase in administrative wages and depreciation of \$17,348 vs \$5,776 in 2016

Statement of Financial Position

- > Total Current Assets were \$93,602 vs \$102,853 for 2016.
- > Subtracting Current Liabilities leaves Working Capital at \$73,570
- > Fixed Assets were \$475,994 an increase of \$2,849 over the prior year.
- > Fixed Assets increased this year with the addition of the Bar and Office I.T. equipment and an additional, smaller, Safety Boat for youth sailing.

Commentary

From a financial accounting point of view this financial year saw two major change to bring the club into the 21st century. The first being the introduction of the 'BePos' Point of Sale, Stock Control and Membership System which, after some market research, seemed to be the most appropriate system for the Club. The second being an Accounting Software upgrade from MYOB Account Right to Xero which is more suited to our needs. For the most part of it the implementation

For the most part of it the implementation of these two systems ran smoothly but it did initially see an increase in Sheila's workload to learn and implement the two new systems. I commend Sheila for her commitment to seeing this through.

We have also extended our financial support for Youth Sailing, capitalising on the hard work from past committee's in order to support our youth and expose them and their families to Sailing and our Club.

In November OCC was a co-sponsor of the All Points Rally this investment was again well worthwhile and enabled OCC to 'showcase' itself to both inbound Cruisers and members of the Opua community.

In summary 2016/2017 was a year of a sound trading performance and well overdue investment in the Clubs future which will enable it to better serve its Membership.

6 | Tell Tales Tell Tales

RACING NEWS

After discussion with the race committee it was decided that the Women's Winter Series would have a start time of 2.00pm and races would be timed to finish around 4.00pm, thus giving time to get back to the club for bar opening and meals. The Women's fleet captain has consulted with those people involved and this was the best time for the majority.

It was therefore decided to keep the NSR Winter Series at a 1.00pm start time, aiming to finish around 4.00pm and enabling longer races.

For those non racing weekends, please check the notices on the club website for cruising events.

In August OCC is hosting a race management seminar, run by YNZ. It is aimed at all those people who would like to learn more about setting race courses, starting races both on and off the water as well as some great tips for skippers to gain better starts. This is a free course so get your friends and family involved! Full details of how to apply are on the club notice board and the website. If you want more details contact raceofficer@opuacruisingclub.co.nz

Finally, on 22nd and 23rd July OCC are hosting the E5.9 regatta. Please come along and support the event and if you are able to offer any assistance please contact David Krebs.



ELLIOTT 5.9 REGATTA

The Elliott 5.9 Traveler series - sponsored by Musto - is returning to Opua for the 3rd instalment of the series on 22-23 July. We're expecting 15 E5.9s and around five Flying Fifteens.

We are very fortunate to have our usual E5.9 Race officer Paddy Sims back to run it. Ian and Merry with You Two have offered to be Committee Boat again. This is greatly appreciated. Andy Vanasche and Derek have offered to help with chase boats etc. However, as it is likely to be a larger event we may need more volunteers.

Racing will be close in and good viewing for spectators, as its held between Paihia and Russell

Hopefully we will have OCC E59's Ice Breaker and Frivolous Fish back. R&R is leading the series with 2nd and 3rd closely fought between Brzo and Retro.

The Ladies Race for 23 July is now on Sunday the 16 July 2pm start to accommodate the regatta.







YOUTH SAILING

Robbs Hielkema

The junior sailors have had a month off from sailing as we avoid the cold weather. But don't worry we have a couple of sailing opportunities coming up!

The Red Socks Teamwork Regatta 8-9 July and will be held at the Bay Of Islands Yacht club.

A chance to celebrate team work in 2 handed boats and remember the efforts of sir Peter Blake and his legacy as a leader and an advocate for marine conservation.

Its a 2 handed regatta so we expect to see the Opua club's 420s in action as well as the Splash dinghies being sailed by 2 sailors.

Open to all dinghies - Splash, Starling, Sunburst, 420, 29er, catamarans, etc. Im looking forward to watching some awesome inter club competition between Opua Russell Waitangi and Kerikeri.

Week 1 school holidays

10-12 July there is a school holiday coaching clinic for sailors in the youth classes 420, 29er, Laser, windsurfers and catamarans. This is great for our more experienced Opua sailors. Please email robbs to register robhielkema@hotmail.com

Week 2 school holidays

18-21 July there is a level 3 sailing coaching clinic for junior sailors we will be sailing optimists, open Bic, starling, sunbursts 420 and catamaran. This is perfectly aimed at our monday night Opua sailors and is a great way to make a step up from the level 1 and 2 training we do on a

Winter Youth Sailing - we don't know how good we've got it!:)



monday night. Please email robbs to register robhielkema@hotmail.com

I was planning to start Opua Monday night coaching after the school holidays but I have been asked by the 29er class association to coach the NZL team going to the world championships in LA. I will be away from the 24 July - 6 August We will start Monday night sailing again on the 14th August.

Cheers team see you soon From Coach Robbs

OUR VERY OWN NAKED CHOIR

Many members will be familiar with our annual Thanksgiving Dinner entertainers, local women's choir Bella a Cappella.

In April this year, at the national women's barbershop convention in Dunedin, they continued their competition success and then some.

Having gone into the contest with two gold medals to their name, this year they not only took a third gold, but also brought home the Most Improved Chorus trophy for the second time.

And if that isn't enough, they also achieved the highest score for a New Zealand small chorus since national contests began in 1990.

In addition, their score has placed them firmly in the top ten small choruses in the world, and they have qualified to compete in a special small chorus contest in St Louis, Missouri, in October 2018.

Only five choruses worldwide are invited to sing in this contest. We wish them all the best as they prepare for this exciting experience!





whether you are looking to have your sails serviced, new sails designed and unit or your covers taken care of a North Sails Certified sailmaker an look fiter your every need. We offer FREE pickup and delivery, and what's one our Opua based lot is right at your fingertips! Comtact Roger Hall on 27,575,1891 or rope is all filterative air come and discovers the diffusers.



MID-WINTER DINNER

"What good is the warmth of summer without the cold of winter to give it sweetness?"

Delicious mulled wine and festive decorations set the scene for a cosy midwinter dinner. We had a modest crowd, with entertainment from Te Aroha a nice background to the roast dinner served.

Santa made a guest appearance all the way from the North Pole. He was having trouble keeping his Reindeer in check! He was thoughtful to bring a selection of gifts and he made the most of some local produce from his elves at Romeyn Woodcrafts.

Julie Vezey will be soaring the skies over the bay, with the tandem parasail she won from BOI Parasail... congratulations!

We had some fun making balloon animals and a few other games.

With a delicious dessert in our bellies everyone was ready to go home.

We have such a wonderful crowd at our club, and the evening was friendly and fun.

Many thanks to Georgie Porter and her many helpers for the beautiful decorations and mulled wine, Te Aroha, Malcolm and Cees for their entertainment, and to those who helped tidy up the club at the end of the night.

See you all next time and remember.... Summer is coming!







CLUB WORKING BEE

Saturday 1st July

RUGBY ON THE BOX

1st July - All Blacks vs Lions in Wellington 8th July - All Blacks vs Lions at Eden Park, Auckland.

BBQ CRUISE

Sunday 9th July (TBC)

BINGO NIGHT

Thursday 6th July

DARTS

Every Wednesday at the Club

QUIZ NIGHT

Thursday 20th July @ 7pm Bring your own team or join one on the night.

SPOT THE YOT AND WIN A PRIZE!

Man I'm good! Still nobody spotted the Spot the Yot in the May or June issues (it was in the Willis Sails ad...) so I've made it super easy it this month, and there's another 20 litre Burnsco branded dry bag up for grabs to someone who spots it.

Search our Sponsor's adverts in this issue and let us know where you have found the little yacht.

Email info@opuacruisingclub.co.nz by July 20th to go into the draw to win. $\begin{tabular}{ll} \hline \end{tabular}$

The winner will be announced in the next issue.







12 | Tell Tales | 13

THEY'RE BRINGING IT HOME!







Since 1983, Willis Sails has been designing and building world class racing sails and cruising sails in the Bay of Islands.

Established by renowned sailmaker and sailor, Simon Willis, Willis Sails quickly gained a reputation among blue water cruisers for building fast sails that last.

Since 2007, the company has been run by Craig Gurnell. Craig is a highly experienced craftsman who has been making sails since leaving school. He began in the loft he owns today, as an apprentice of Simon Willis.

Craig worked for Paul Cayard's Pirates of the Caribbean team in the 2005/06 Volvo Ocean Race. He then went on to join Emirates Team New Zealand during their challenge for the 32nd Americas Cup in Valencia.

Craig ensures that Willis Sails continues to live up to its name, making high performance cruising and racing sails that are built to last.

While the sailmaking industry trends more towards outsourcing, we're proud to design

and build every sail in our own loft, right here in the Bay of Islands.

www.willissails.co.nz Tel: 09 407 8153 Mob: 021 786 080 Skype: willissails Email: willissails@ ihug.co.nz Visit our sail loft at Norfolk Place, Kerikeri



Tell Tales | 15 14 | Tell Tales

MARINA UPDATE

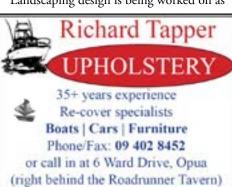


There are a few things still to be completed such as the ramp extension and the handrails. We are also replacing the pontoons at the very end of K Pier.

Work will again continue to focus on getting the land based elements completed and this includes levelling the reclamation area.

In June you will see the construction site area being emptied out. We will be installing other services in ground and looking to work on a metaled area for the new car park in front of H/I Piers.

Landscaping design is being worked on as

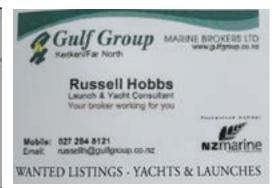


well. Look out for some really cool features. A public water supply is also being installed on the end of J pier.

The gate security system is now scheduled to go live on the first week of August – at the moment we are awaiting on some new door closing arms.

The new building is going up fast and we are looking to have this opened in October. The main car park will also be sealed in August/September.

Dinghy racks are also being moved in the end of July to the other side of the boat ramp.



BEATING PETER BURLING...

A few years back at the Elliot 5.9 Nationals a young curly haired guy from Tauranga turned up with his brother. This guy looked like he was born on a race boat and proceeded to lead the fleet for most of the time.

The Elliot 5.9 fleet at the time consisted of mainly older pro or semi pro sailors. Lots of Volvo/Olympic experience and of course Cut Lunch and Frivolous Fish from Opua.

After a day and a half of light wind racing, we noticed two boats hadn't yet crossed the start line as we were rounding the top mark. They continued to fluff around on the first leg and didn't make across the finish before time was called

This was Peter Burling (who cant match race) blocking out the race leader, Cam Horne, one of the best 5.9 sailors I have seen, so he couldn't finish within the time period. This would have given Burling the series win on count back.

At the prize giving Cam said "I was given the biggest lesson in match racing today".

Every time I heard the commentators in Bermuda say Burling couldn't match race I thought of this series.

Andy & Dave Frivolous Fish



10	1 1	Tell Tales	0.	9 16 1	m.	30	
	Sunday	NSR Open Winter series race 3	Lunchrime BBQ orule TBC	S. S.	BURNSCO 2 Burnsco Winter Series Ladies Race 3	NSR Open Winter series race 4	Don't Miss Out! Memberships expire on 30 June - renew on time to keep your member discounts.
	Saturday	Membership 1 Fees due Allhiacks vs British & Irish Lions, Wellington.	8 Allflacks vs British & Irish Lione, Eden Pask	s: ≨5.9	22	55	Dou't Memberships e, renew on tiv
	Friday		7	14	21	28	
JULY 2017	Thursday		9 @@ <mark>R</mark> O@ 9	13	00 20 00	22	
	Wednesday		Darls 5	Darts 12	Darle 19	Darts 26	
	Tuesday		*	=	Committee 18 Meeting	22	
	Monday		n	01	-12	24	F -

Check the online calendar at www.opuacruisingclub.co.nz/events for the latest information on all events